Introduce MST through a real engineering task.

An English presentation guide for CAD resellers, consultants, trainers and prospective partners: what MST does, which team to introduce, what to show and what the customer prepares.

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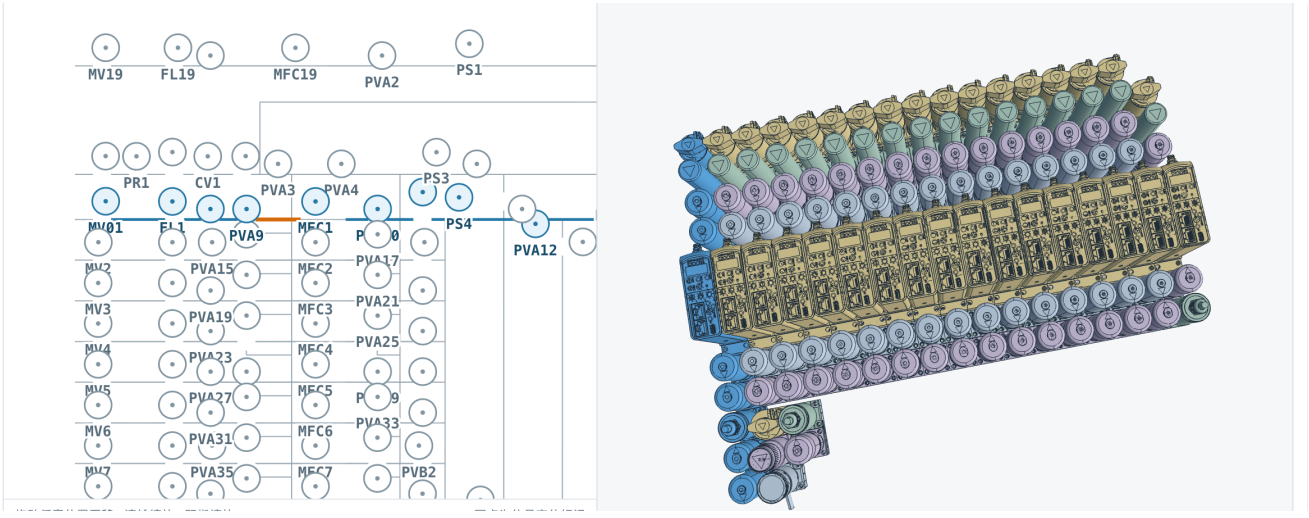
A company introduction you can use

MST is an Engineering AI software company for industrial equipment design. MST AI Engineer helps teams turn existing 2D CAD drawings into 3D models and turn P&ID requirements and their own approved component models into equipment layouts and native SOLIDWORKS assemblies.

Start with the right design team

The current assembly focus is semiconductor gas-equipment manufacturers' design teams. The drawing-reconstruction module is relevant to equipment companies and design teams with existing 2D drawings. Start with one repeated design task and the result the team needs to review.

Show the P&ID branch-review example



Actual MST product screenshot: P&ID context and a 3D branch-review view. Open the full example to discuss the input, resulting layout and engineering review. This image and the separate SOLIDWORKS execution recording show different examples.

Source: P&ID branch-review example

A suggested 10-minute introduction

This is a presentation agenda. The timing describes the conversation, not product processing speed.

Time / action	Suggested speaker line
0–2 min / the task	Where does your team repeat drawing reconstruction or equipment assembly work? Which result takes the most effort to prepare and check?
2–4 min / the example	MST uses a P&ID and the customer's own prepared PDM component models to produce an equipment assembly workflow. Here is a public branch-review example.
4–6 min / the recording	This separate, muted 92-second clip shows SOLIDWORKS assembly execution. Its length is not the full time from customer preparation to an accepted result.
6–8 min / the review	For your task, which parts, connections, dimensions and CAD deliverables must an engineer inspect? What would make the output usable by your design team?
8–10 min / the next step	Choose one representative task. MST can discuss fit, customer preparation, deployment and a scoped evaluation with the appropriate engineers.

Source: Separate SOLIDWORKS execution recording

Also show drawing reconstruction

MST has implemented a separate module that generates 3D models from 2D CAD drawings. The public example uses the original Chinese product screenshot with an English explanation. Present the demonstrated task; confirm the customer's actual drawing inputs and required outputs with MST.

Source: 2D CAD drawing-to-3D model example

Questions that make the conversation useful

- Which equipment or drawing task repeats, and who checks the result?
- Does the team have an existing PDM library of the parts it wants to reuse?
- Who owns CAD/PDM administration, deployment and engineering acceptance?

What the customer prepares

Customer input	What to agree with MST
One representative task	Choose an equipment assembly or drawing-reconstruction task and define the expected deliverable. Start the conversation with a non-confidential summary.
Own existing PDM models	For assembly, the customer prepares its own existing PDM component model library for MST to import and use. Agree the selected parts, revisions, references and permitted data access.
Engineering review	Name a design reviewer and a CAD/PDM contact. Agree the checks, acceptance criteria, exception handling and approved channel before sharing project files.

Source: Customer PDM model-library preparation

Explain the deployment choices

Option	Commercial and delivery basis
Cloud access	MST opens team accounts. Agree the users, workflow scope and data arrangements.
Private deployment	Enterprise license + implementation fees. Agree the environment, model-library preparation, implementation scope and acceptance.

Source: Cloud and private deployment

Propose one shared customer task

A partner can contribute a relevant customer introduction, CAD/PDM expertise, implementation or training under an agreed scope. Send MST your audience, the task and your proposed contribution. Cooperation starts with fit and responsibilities; this guide does not appoint or certify a reseller.

Source: Propose a partnership conversation

Keep the example in context

Keep the public example links with any introduction. The screenshot and recording do not establish customer adoption, universal CAD support or quantified savings. Additional customer material and brand-asset reuse require the appropriate permission. Follow company updates for new public examples.

Source: MST company and product updates

Source: Follow MST on LinkedIn

Sources and next steps

P&ID branch-review example

Separate SOLIDWORKS execution recording

2D CAD drawing-to-3D model example

Customer PDM model-library preparation

Cloud and private deployment

Propose a partnership conversation

MST company and product updates

Follow MST on LinkedIn

Read the online edition and related resources

Discuss a partnership

Technical scope: Public product examples are not customer endorsements or a complete performance benchmark. Supported scope and commercial terms are agreed for each engagement. Engineers retain review and production-release authority.